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Linear Refresh

**Voyagers 1200g, 1250g,
1202g, & Hyperion 1300g**

Honeywell

Refreshed Linear Portfolio

Our linear portfolio has been refreshed with new introductions:

Voyager 1200g

Single-Line Laser Scanner



Voyager 1250g

Single-Line Laser Scanner



Updates

Replacements

Voyager 1202g

Wireless Single-Line Laser Scanner



Hyperion 1300g

Linear Imager



Solutions For Specific Customer Needs

Refreshed Linear Portfolio

Product Updates:

Voyager 1200g

Single-Line Laser Scanner



- 1200g updates:
 - Voyager 9520
 - Voyager 9540

Voyager 9520 / 9540



Voyager 1250g

Single-Line Laser Scanner



- 1250g updates:
 - Voyager 9590

Voyager 9590



Voyagers 1200g & 1250g UPDATE Existing Voyagers

Refreshed Linear Portfolio

Replacement Items:

Voyager 1202g

Wireless Single-Line Laser Scanner



- 1202g replaces:
 - VoyagerBT 9535

VoyagerBT 9535



Hyperion 1300g

Linear Imager



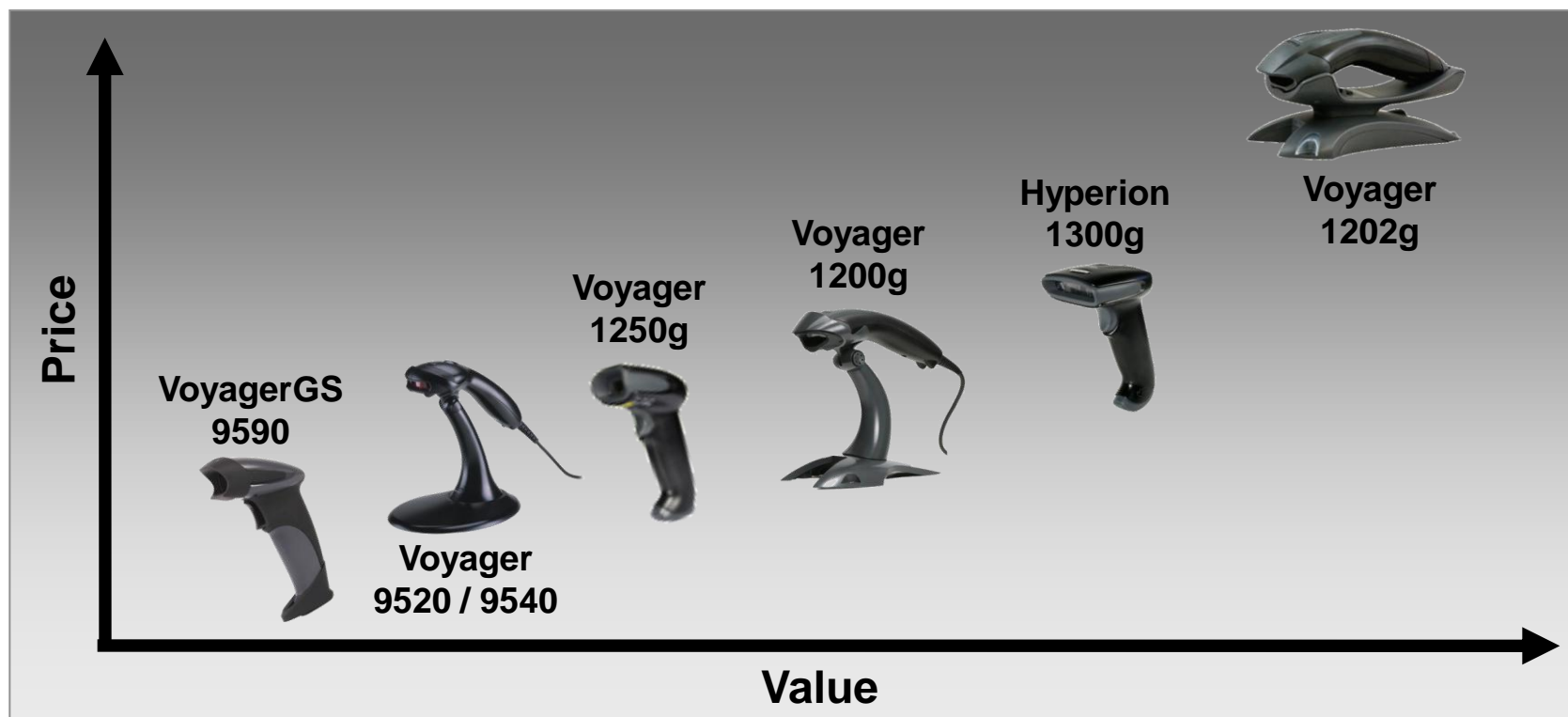
- 1300g replaces:
 - 3800g 5V and 12V

3800g 5V and 12V



1202g & 1300g REPLACE Past Offerings

General Duty Linear Hand-held Portfolio Positioning



This is a generic representation that varies depending on what the customer values







Comparing Voyagers and Hyperion

	Voyager 9590	Voyager 1250g	Voyager 9520 / 9540	Voyager 1200g	Hyperion 1300g	Wireless Voyager 1202g
Depth of Field (DOF) (13 mil UPC-A)	12"	17.6"	8"	12.2"	18"	12.2"
Minimum Print Contrast	35%	20%	35%	10%	20%	10%
Minimum Element Read	5.0 mil	4.0 mil	5.0 mil	3.5 mil	3.0 mil	3.5 mil
Scans/Sec	100	100	72	100	270	100
Interface	Single	Multi	Single	Multi	Multi	Multi
Cable Design	9590 (no compatibility)	Common Honeywell Cables	9520/40 (no compatibility)	Common Honeywell Cables	Common Honeywell Cables	Common Honeywell Cables
Software Drivers	Metroset compatible	Common Honeywell software suite	Metroset compatible	Common Honeywell software suite	Common Honeywell software suite	Common Honeywell software suite
Service Made Simple™	Available	Available	Available	Available	Available	Available
Remote MasterMind™	ReM ready	ReM ready	ReM ready	ReM ready	ReM ready	ReM ready

*Green = Best in assortment

Specific Solutions Designed for Customers' Needs

When to Recommend:

<p>Voyager 1200g</p> 	<ul style="list-style-type: none"> •To customers with difficult-to-read bar codes •When there is a hands-free presentation scanning requirement •To current 9520/40 customer looking for better performance
<p>Voyager 9520 / 9540</p> 	<ul style="list-style-type: none"> •Current 9520/40 customer that is satisfied and prefers not to or is unwilling to transition to the 1200g
<p>Voyager 1250g</p> 	<ul style="list-style-type: none"> •Competing against Motorola LS2208 or Datalogic QSI where that level of performance is required / valued or the minimum to compete •Customers looking for an alternative that is not over-distributed compared to LS2208, meaning increased probability for profitability
<p>VoyagerGS 9590</p> 	<ul style="list-style-type: none"> •Competing against aggressively priced Motorola LS2208 or Datalogic QuickScan I/L •Gun-shaped preference and price-sensitive customer
<p>Voyager 1202g</p> 	<ul style="list-style-type: none"> •When affordable flexibility & safety of wireless scanning is needed •When long battery life & tool-free, field-replaceable battery exchange is required •To VoyagerBT 9535 customers
<p>Hyperion 1300g</p> 	<ul style="list-style-type: none"> •3800g customers that require new scanners •High volume, high performance hand-held scanning •Light industrial environments

Voyager 1200g Versus the Competition



Aspect	Honeywell Voyager 1200g	Motorola LS1203	Datalogic QuickScan L
Depth of Field (DOF) (13 mil UPC-A)	12.2"	8.5"	9.8"
Minimum Print Contrast	10%	30%	30%
Minimum Element Read	3.5 mils	5.0 mils	5.0 mils
Scans/Sec	100	100	100

Voyager 1250g Versus the Competition



Aspect	Honeywell Voyager 1250g	Motorola LS2208
Depth of Field (DOF) (13 mil UPC-A)	17.6" *	17"
Minimum Print Contrast	20%	20%
Minimum Element Read	4.0 mil	5.0 mil
Scans/Sec	100	100
Superior out-of-box Experience	Great	Good
Over-Distributed	No	Yes

*Voyager 1250g reads over 23 inches on 21 mil bar codes

Voyager 1202g Versus the Competition



Aspect	Honeywell Voyager 1202g	Motorola LS4278	Datalogic QS Mobile QM2100
Depth of Field (DOF) (13 mil UPC-A)	12.2"	19"	8.4"
Minimum Print Contrast	10%	25%	20%
Minimum Element Read	3.5 mil	5.0 mil	4.0 mil
Scans Per Charge	45,000	32,000	20,000
Weight	6.3 oz (180 g, with battery)	8.4 oz (238 g)	6.7 oz (189 g, WITHOUT battery)

Hyperion 1300g Versus the Competition



Aspect	Honeywell Hyperion 1300g	Datalogic QuickScan I QD2100
Depth of Field (DOF) (13 mil UPC-A)	18"	18"
Minimum Print Contrast	20%	15%
Minimum Element Read	3.0 mils	4.0 mils
Scans/Sec	270	270

Supplementary Slides

High-Level Selling Features of Linear Refresh Scanners

Voyager 1200g Overview

Honeywell has introduced the next generation of the world's #1 selling scanner, strengthening its position as a leader in linear scanning solutions.

Voyager 1200g provides:

- Industry-leading, affordable linear hands-free presentation scanning solution
- Best in class scan performance, especially on poor quality and damaged codes
- Superior out-of-box experience (OOBE)
- Uses common Honeywell platform for all new scanning products



Voyager 1250g Overview

Building on the legacy of the world-renowned Voyager series of scanners, Honeywell's Voyager 1250g single-line laser scanner provides a superior out-of-box experience and aggressive reading of linear bar codes, including those up to 23 inches away.

Based on the latest technology found in Voyager 1200g, the new Voyager 1250g provides:

- Extended depth of field reading
- An ergonomic form factor for scan-intensive applications
- Superior out-of-box experience
- A greater chance for reseller profitability
- Common Honeywell platform



Voyager 1202g Overview

Honeywell's new cost-effective wireless hand-held single-line laser bar code scanner, Voyager 1202g, provides the freedom of wireless scanning & reinforces Honeywell's position as a leader in linear scanning solutions.

Based on the latest technology found in the 1200g, the new Voyager 1202g provides:

- Flexibility & safety of wireless scanning with Bluetooth® technology
- Affordable & superior scan performance
- Long battery life & tool-free battery removal
- Common Honeywell platform



Hyperion 1300g Overview

Honeywell's Hyperion 1300g is built to deliver world-class performance for a broad range of market applications. Featuring the ideal balance of performance, durability and ergonomics, the 1300g will deliver years of hassle-free service.



Hyperion 1300g provides:

- Superior and versatile hand-held scanning
- Class-leading durability
- Comfortable, ergonomic design
- Based on the common Honeywell platform for all new scanning products